

Commonwealth of Massachusetts  
Department of Telecommunications and Energy  
Fitchburg Gas and Electric Light Company  
Docket Nos. D.T.E. 02-24/25  
Responses to the Department's Seventh Set of Information Requests

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**Request No. DTE 7-3 (Electric):**

Refer to the Company's response to Information Request DTE 2-7. (1) Please explain the reasons for the decrease in sales and demand revenue associated with the Large General Service/Special Contract class from 1999 to 2001; (2) break down the Company's 1999 and 2001 KWh sales by major rate class and reconcile them with the KWh sales reported in the Company's 1999 and 2001 annual returns to the Department; and (3) provide a detailed explanation of how the sales to the contract customer referenced therein create a difference between the sales in this response and those provided in Ms. Asbury's schedules.

**Response:**

- (1) The single biggest contributor to the decrease in the sales and demand revenue between 1999 and 2001 was the closure of the Electric Division's largest customer, Princeton Paper.
- (2) Other Sales reported to Public Authorities, as reported in the FERC Form, was reported as residential in DTE 2-7. The FERC Form does not report sales provided by an External Supplier. These discrepancies are reconciled below.

	<u>DTE 2-7 1999 (MWh)</u>	<u>FERC Form 1999 (MWh)</u>
Residential	149,897	146,933
Other Sales to P.A.	<u>0</u>	<u>2,963</u>
Total Residential	149,897	149,896 (rounding)
Commercial	107,843	107,843
G3 Industrial	241,354	241,354
Outdoor Lights	<u>3,077</u>	<u>3,078</u> (rounding)
Total	502,171	502,171

	<u>DTE 2-7 2001 (MWh)</u>	<u>FERC Form 2001 (MWh)</u>
Residential	157,031	154,106
Other Sales to P.A.	<u>0</u>	<u>2,925</u>
Total Residential	157,031	157,031
Commercial	110,695	110,450
G3 Industrial	185,106	173,940
Outdoor Lights	<u>3,137</u>	<u>3,130</u>
Subtotal	455,969	444,551
Commercial External Supplier	0	244
G3 Industrial External Supplier	0	11,166
Outdoor Lights External Supplier	<u>0</u>	<u>7</u>
Total	455,969	455,968 (rounding)

- (3) The Special Contract revenue was credited to the Cost of Service and therefore the Special Contract kWh sales were excluded in the rate design schedules.

**Person Responsible:** Karen M. Asbury and Mark H. Collin